

## **Mintera Strengthens Executive Management Team**

### **Optical Transport Veteran to Head Product Marketing**

Acton, MA - October 24, 2006 - Mintera ® Corporation, the technology leader enabling migration of optical transport to 40 Gigabits per second (Gbps) in metro-core, regional and ultra long-haul networks, today announced that Niall Robinson has joined the company as Vice President of Product Marketing. Niall brings sixteen years of experience in guiding leading-edge technologies and solutions successfully into the marketplace.

"I'm very pleased to welcome Niall to the Mintera team," said Mintera CEO Terry Unter. "Niall is a highly accomplished individual with deep customer knowledge and strategic marketing expertise. I am looking forward to working with him as we continue to execute our existing strategy and position Mintera for continued growth through trusted relationships with customers."

Robinson is an optical transport veteran having been involved in a number of industry firsts throughout his career. Most recently as Vice President of Marketing at Optovia Corporation, Robinson was responsible for establishing the strategic product direction and market development of Optovia's innovative Hut-SkipT amplifier portfolio. Prior to Optovia, Robinson was Director, Photonic Systems Integration and Product Management at Qtera, which was acquired by Nortel. At Qtera, he was instrumental in bringing the industry's first ultra-long haul 10Gb/s transport system to the market, enabling service providers to greatly simplify their data-centric network architectures. Robinson joined Qtera from MCI WorldCom, where he led the advanced optical technology and network architecture team. In this capacity, he accomplished the installation and test of the world's first optical cross-connect system in a live network environment, as well as the development of MCI WorldCom's dense wavelength-division multiplexing technology and 10Gb/s transmission requirements. Prior to MCI Worldcom, Robinson was Senior Research Engineer for Nortel Networks' research and development arm (formerly Bell Northern Research) focused on enhancing the optical properties of terrestrial and submarine amplifier systems.

"I am excited to take on this opportunity. What attracted me to Mintera was a combination of the strong leadership team and product offering that truly enables Mintera to bring a cost-effective 40 Gbps transport solution to the broad marketplace," said Robinson. "Terry and the entire team have done a tremendous job of building a market leading solution for telecommunications carriers, cable system operators and corporate enterprises."

Recognized as an international expert on optical transmission systems, Robinson is a frequent industry speaker and published author. He continues to Chair the PICMG AdvancedTCA ® 300 specification subcommittee, developing a transport version of the AdvancedTCA ® open platform. He holds 18 patents in various optical technologies and applications and has a Bachelor of Electrical and Electronic Engineering from the

University of Newcastle upon Tyne in England , as well as a Masters of Science in Microwave and Optoelectronics from the University of London .

#### About Mintera Corporation

Mintera is a global technology leader enabling migration to 40 Gbps optical transport in metro-core, regional, long-haul, and ultra long-haul networks. Mintera's flexible multi-service 40 Gbps product-set enables service providers to upgrade their existing infrastructure to 40 Gbps in an evolutionary and seamless fashion. Mintera continues to gain customer traction since demonstrating the world's fastest ultra long-haul optical transport connection in June 2004 in a trial with MCI and Ciena Corporation. The company is also working with multiple research and development labs at carriers, systems suppliers, component manufacturers, research institutes and universities to conduct ongoing tests to drive down costs for 40 Gbps transmission. [www.mintera.com](http://www.mintera.com) .

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